

Estimating Essentials

A class for your “**apprentice**” estimator who may be a recent hire into your estimating operation, or an up and coming **journey person** or **foreman** that you want to develop further.

Instruction on the fundamentals of being a **successful professional estimator** for contractors in the Finishing Trades.



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Estimating Essentials

This two-day course includes classroom and hands-on practice of estimating from review of documents through quantity takeoff, calculation of all direct and indirect costs and concluding with the total price or bid. All of the coursework is designed to illustrate the comprehensive series of steps that produce winning bids.

DAY ONE

- Overview of Program
- The Estimate and the Estimator
- Contracts and other Bid Documents
- Quantity Takeoff
- Direct Costs
- Indirect Costs, Contingencies and Overheads

DAY TWO

- Errors made and how to avoid them
- Practice Estimates
- Internet Resources and Tools

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