

Why Hire Apprentices?

Because they can significantly lower your overall labor costs and save you money!

(see illustration below)

160 Hour Job Example

Company A and Company B are both bidding a 160-hour job that must be completed in one week. Both companies are signatory with Painters District Council 14 and both companies have four PDC 14 employees.

Company A bids job employing four Journeypersons for one week

4 x 40 hours = 160 hours @ \$79.80/hour = \$12,768.00 (wages & benefits)

Company B bids job employing three Journeypersons & one - 2nd year Apprentice for four days and four Journeypersons on the 5th day (apprentice school day)

3.2 x 40 hours = 128 hours @ \$79.80/hour = \$10,214.40

1 x 32 hours = 32 hours @ \$54.54/hour* = \$ 1,745.28

Total Labor Costs = \$11,959.68 (\$74.75/hour or -\$5.05)

Company B bids job when 2nd year Apprentice does not have school (Apprentices go to school 40 weeks per year and 12 weeks per year they do not go to school)

3 x 40 hours = 120 hours @ \$79.80/hour = \$9,576.00

1 x 40 hours = 40 hours @ \$50.29/hour* = \$2,011.60

Total Labor Costs = \$11,587.60 (\$72.42/hour or -\$7.38)

Which Company gets the job, A or B?

Projected out over a full year Company A's labor costs would be \$663,936.00.
(8,320 hours @ \$79.80 our current wage & benefits package)

Projected out over a full year Company B's labor costs would be \$617,438.40.
(6,560 hours @ \$79.80 & 1,280 hours @ \$54.54 & 480 hours @ \$50.29)

Over a year's period of time Company B's labor costs average \$74.21 per hour or -\$5.59 per hour less than company A, resulting in **\$46,497.60** in savings!

*Assumption: We calculated the wages and benefits for an Apprentice halfway through the second year of apprenticeship.