

# monitor!

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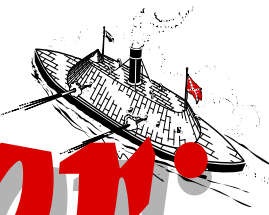
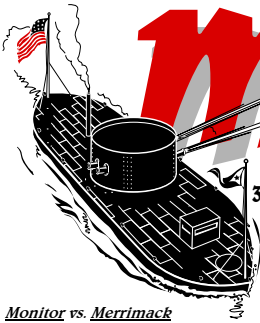
PUBLISHED BY THE FINISHING CONTRACTORS ASSOCIATION OF CHICAGO,  
CHICAGO PDCA, AND THE PAINTING & DECORATING CONTRACTORS  
INDUSTRY ADVANCEMENT & PROMOTIONAL FUND

- [www.chicagopdcafa.org](http://www.chicagopdcafa.org) -

Scan this barcode into  
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FCAC web site directly.



*Monitor vs. Merrimack*  
March 9, 1862,  
Hampton Roads, Virginia



A Few  
Words  
From . . .

## JEFF HESTER

President, FCA of Chicago

### LET'S GET SOME SPRING IN YOUR STEP!

**A**t this writing, we are heading into Spring and it will be here before you check in at Associates Night. I've been thinking about all the exciting news and events we have scheduled with FCAC for Spring. First is the March 20<sup>th</sup> Associates Night Trade Show, changing up this year for festivities at the great new Hofbrauhaus in Rosemont.

**T**he evening will provide a great chance for FCAC contractors to socialize with our PDCA Associate suppliers. Their group has gone to great pains to plan a fun evening and showcase their new and exciting product lines. They will offer show specials, where you can enjoy some one-night-only pricing. And this year we are encouraging FCAC contractors to invite journeymen, apprentices, and superintendents so suppliers can actually visit with the tradesmen who put their materials and tools to work.

**T**he second event I want to mention is the LMCI's Free Project Management Program which culminates with a two-day classroom session at FCAI in Aurora. This is a perfect opportunity to use LMCI for specialized education that we couldn't find many other places. We pay into the LMCI with every hour worked by our Union employees, so why not take advantage and send yourselves or your superintendents to this 2-day event?

**I** still have not heard from many contractors on what you expect from FCAC. Our board meets once a month at different locations in the area, and we always appreciate hearing from the General membership. Please consider

— More... —>

January 18, 2013 ○ Rosewood Restaurant ○ Rosemont

## PRESIDENT'S NIGHT DRAWS MAJOR CROWD!



**N**ice weather plus the promise of great food, excellent music, and an evening of camaraderie bolstered attendance at our 2013 President's Night dinner to nearly one hundred guests as a recent record crowd filled the Rosewood's banquet room and witnessed the installation of new FCAC Directors.

**F**ollowing delicious veal, steak, chicken, and salmon dinners, Board member Tony Bochniak, of

Manta Industrial, stepped up to reprise his role as Grand Marshall and escorted new Directors to the podium where Board Member, Chuck Kakos, of the Levy Company administered their Oaths of Office.

**A**fter the new Board Members were escorted back to their seats, guests were entertained by the Tropical Rock, Reggae, and Caribbean rhythms of Johnny Russler and the Beach Bum Band.



*Above: Veteran and newly-sworn-in FCAC Directors gathered together after their swearing-in ceremony. Left to right: Tony Bochniak (Manta Industrial), Chuck Kakos (The Levy Company), Roy Dennis (Midwest Decorating), FCAC President Jeff Hester (Hester Decorating), Miles Beatty (Beatty Decorating), Sam Hart (National Decorating Service), and Mark Zamiar (Lankford Construction).*

### WELFARE FUND REPORT

Financial Reports for the Health & Welfare Fund for December, 2012, indicated that Ordinary Income of \$3,730,737.39 plus Investment Income of \$931,069.79 minus Expenses of \$2,469,938.74 yielded a Net Income of \$2,191,868.44.

For the Fiscal Year-to-Date, Ordinary Income of \$27,391,842.59 plus Investment Income of \$4,137,204.21 minus Expenses of \$21,542,859.77 yielded a Net Income of \$9,986,187.03.

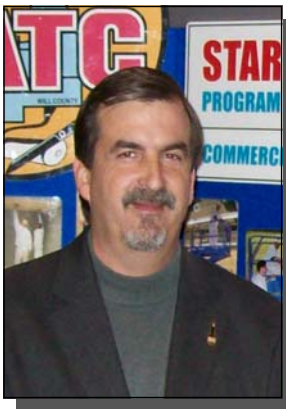
The Fund Value as of 12/31/12 was \$111,244,715.56.

### PENSION FUND REPORT

Financial Reports for the Pension Fund for December, 2012, indicated that Ordinary Income of \$3,395,652.77 plus Investment Income of \$5,225,573.15 minus Expenses of \$3,553,844.22 yielded a Net Income of \$5,067,381.70.

For the Fiscal Year-to-Date, Ordinary Income of \$28,147,589.76 plus Investment Income of \$25,202,111.64 minus Expenses of \$31,175,557.73 yielded a Net Income of \$22,174,143.67.

The Fund Value as of 12/31/12 was \$579,375,273.02.



## News From The Apprentice School...

By **ED BOGDAN**, *Apprentice Training Coordinator*

**F**inancial Reports for December, 2012, indicated that Ordinary Income of \$195,416.18 plus Investment Income of \$14,275.65 minus Expenses of \$101,615.72 yielded a Net Income of \$108,076.11.

For the Fiscal Year-to-Date, Ordinary Income of \$1,951,195.70 plus Investment Income of \$329,858.30 minus Expenses of \$1,730,782.03 yielded a Total Net Income of \$550,271.97. The JATC Fund Value as of 12/31/12 was \$5,218,649.48.

## ASSOCIATES NIGHT 4 PM Wednesday, March 20, 2013

5500 Park Place  
Rosemont, Illinois  
847/671-BREW (2739)

**BUFFET DINNER &  
BEER TICKETS:**

**\$35<sup>00</sup>**

**PER PERSON!**

**Discount Pricing:  
Only \$20 Each For  
Journeymen  
& Apprentices!**



**HOFBRÄUHAUS  
CHICAGO**



## PATRONIZE OUR ASSOCIATE MEMBER VENDORS!

**ADVANCE EQUIPMENT**  
Chicago ☐ 773/287-8220

**AFLAC**  
Hillside ☐ 708/369-4539

**AGSCO CORPORATION**  
Wheeling ☐ 847/520-4455

**AKTION ASSOCIATES, INC.**  
Aurora ☐ 630/585-7767

**AMES TAPING TOOLS**  
Addison ☐ 708/822-9145

**ARROWORTHY**  
(Represented by William A. Pharris Co.)  
Wauconda ☐ 847/526-7044

**BENJAMIN MOORE & COMPANY**  
Carol Stream ☐ 630/614-4300

**BITTNER'S SPRAY EQUIPMENT**  
Elk Grove Village ☐ 847/364-7661

**CALUMET PAINT & WALLPAPER**  
Blue Island ☐ 708/371-2240

**CHICAGO DROPCLOTH SERVICE**  
Chicago ☐ 773/783-6001

**CORONA BRUSHES, INC.**  
(Represented by Bierig, Inc.)  
Flossmoor ☐ 708/799-6105

**D. L. COUCH WALLCOVERING, INC.**  
Chicago ☐ 312/467-0790

**DRYWALL MASTER TOOLS, INC.**  
Forest Park ☐ 708/366-2600

**FAUX DESIGN STUDIO**  
Addison ☐ 630/627-1011

**FINISHING BRANDS**  
Glendale Heights ☐ 630/237-5161

**GLIDDEN PROFESSIONAL**  
Carol Stream ☐ 630/260-0010

**HIRSHFIELD'S DESIGN RESOURCE**  
Geneva ☐ 630/450-2158

**INSL-X / CORONADO PAINT COMPANY**  
Elk Grove Village ☐ 414/403-6042

**INTERTAPE POLYMER GROUP (IPG)**  
(Represented by Jana, Inc.)  
Spring Grove ☐ 815/861-1120

**J. C. LICHT / EPCO PAINT**  
Carol Stream ☐ 630/351-0400

**KOROSEAL INTERIOR  
PRODUCTS GROUP**  
Fairlawn, OH ☐ 800/515-2111

**MDC WALLCOVERINGS**  
Elk Grove Village ☐ 847/437-4000

**PPG / PITTSBURGH PAINTS**  
Batavia ☐ 630/879-5100 x136

**PURDY**  
(Cargile, Klaczek & Associates)  
Countryside ☐ 708/354-0200

**RAND-TEC INSURANCE AGENCY, INC.**  
Vernon Hills ☐ 847/367-2633

**SHERWIN-WILLIAMS COMPANY**  
Schaumburg ☐ 847/330-6261

**THE WOOSTER BRUSH COMPANY**  
Wooster, OH ☐ 330/201-6253

**3M CONSTRUCTION DIVISION**  
Chicago ☐ 773/354-8842

**THYBONY PAINT & WALLCOVERINGS**  
Chicago ☐ 773/561-2275

**WIPECO, INC.**  
Hillside ☐ 708/544-7247

**XIM PRODUCTS**  
Westlake, OH ☐ 800/262-0469

**ZINSSER / RUST-OLEUM**  
Vernon Hills ☐ 630/240-9135

### CUSTOMER TESTIMONIALS NEEDED

The Finishing Chicago Marketing Office needs customer testimonials and project photos for the new [FinishingChicago.com](http://FinishingChicago.com) customer website. Here is the process.

- The FCAC Contractor provides the Finishing Chicago Marketing Office with the Customer contact information.
- A Copywriter will contact the Customer to conduct an interview & write the testimonial.
- The completed testimonial & a release form are sent back to your Customer for approval.
- Your Company receives a **free, professionally-written testimonial** for inclusion in your marketing efforts.

To participate, call Clark Johnson at 630/258-3718 or email him at [clarkj@finishingchicago.com](mailto:clarkj@finishingchicago.com).

taking up my personal invitation to come and meet with us to express any concerns or ideas you may have for our Association. Just give me a call at 847-677-5130 to make arrangements. We're trying to help make your business a little easier to run and more profitable. But we really need your input to guide us in the right direction for our industry.

**T**he next 2 years should be very interesting, with important

ideas, decisions, and a round of contract negotiations coming up. These will affect every contractor's future. Your input will help us join forces to steer FCAC in the right direction for increased hours, sales, and profits. Surely, you all appreciate that little word, "profit."

**W**hat it all comes down to is that our association will soon make decisions stretching for at least three to five years into all of our futures. All we're asking is that

you, the contractor, take the time to spend an hour to attend a Board meeting to express yourself. Just call me or another Board Member to make arrangements. Otherwise, you will have to accept decisions we make without you.

**I**n closing, I hope you all enjoy Spring in the coming months, and seasonal improvements in your business.

*Jeff*